

INTERNATIONAL ALLIANCE OF

**Theatrical Stage Employes, Moving Picture Technicians,  
Artists and Allied Crafts**



OF THE UNITED STATES AND CANADA

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8/8/03

Steve Irwin  
Dir. of Student Services  
The Show Training Network, Inc.

Steve:

Thank you for your recent WholeHog and WYSIWYG workshops conducted for our Training Department. You and Michael both proved to be excellent instructors and the students, many of whom already had some experience with the equipment, were very happy with your approach and coverage of the material. It was very helpful to us that you came equipped with all the necessary gear, including networked laptops and tutorials, and were able to improvise when students had their own laptops or special requests.

Our program has a small budget and we really had to work to make these workshops happen, but it was worth it, and much of the credit goes to your cooperation with us in making it affordable and flexible. Our people got a good deal from you and I think all agreed that the training was a good value. Most importantly, a significant group of our labor pool now is updated on some of the latest technology in the stage lighting field, and we feel that we have contact for the future with a company that can keep us up to date.

We will definitely keep in contact for future training and will recommend you highly.

Sincerely,

James W. Utterback, Training Director  
Local 22, I.A.T.S.E. Training/Education